



# Retirement Benefit Overview

March 14, 2025

**MissionSquare**  
RETIREMENT







# Agenda

1. Plan Updates/Review
2. Participant Engagement





# **Plan Updates & Review**



# Your Dedicated Team

## For Plan Sponsors

### Strategy

#### Relationship Manager (RM)

**Howard Brezak**, [Hbrezak@Missionsq.org](mailto:Hbrezak@Missionsq.org)

**202-740-1353**

- Helps evaluate plan enhancements
- Conducts plan reviews and answers plan designed questions
- Provides updates on legislative and regulatory changes

### Administration

#### Retirement Plan Account Manager (RPAM)

**Mike Stup**, [Mstup@msqplanservices.org](mailto:Mstup@msqplanservices.org)

**904-928-2658**

- Provided administration and recordkeeping services
- Offers technical assistance to you and your team
- Assists you in helping to manage enrollments, contributions, and disbursements

## For Plan Participants

### Education

#### Retirement Plans Specialist (RPS)

**Steve Feigelis**, [sfeigelis@missionsq.org](mailto:sfeigelis@missionsq.org)

**202-759-7058**

- Delivers high-touch services to boost employee engagement
- Provides seminars, webinars, and individual counseling sessions
- Advises employees on goal setting, investment education, and withdrawal strategies

### Financial Planning

#### CERTIFIED FINANCIAL PLANNER Professional™ (CFP®)

**Daniel Vazquez**, [Dvazquez@missionsq.org](mailto:Dvazquez@missionsq.org)

**202-636-6824**

- Develops financial planning solutions for participants in goal-specific plans
- Provides expertise on estate planning, college funding, Social Security, and more
- Is available throughout retirement



# Updates

- Investment changes from prior meeting have been completed
- Secure 2.0 optional amendments added
- The Participant HUB
  - **HUB Splash Screen announcements (4/2025)**
  - **Plaid integration (display of outside accounts) (Production)**
  - **Add ACH Bank Information (3/2025)**
  - **Pension Calculator (Production)**
  - **Top 10 Holdings (4/2025)**
  - **Plan Highlights (4/2025)**
  - **Money Source (3/2025)**
  - **Financial Wellness Center Entry Point (6/2025)**
  - **Redesigned Am I On Track (10/2025)**
  - **RMD Information (4/2025)**
  - **Managed Account Fee schedule (4/2025)**





# 2024 Web Access

## Participants Registered for Website

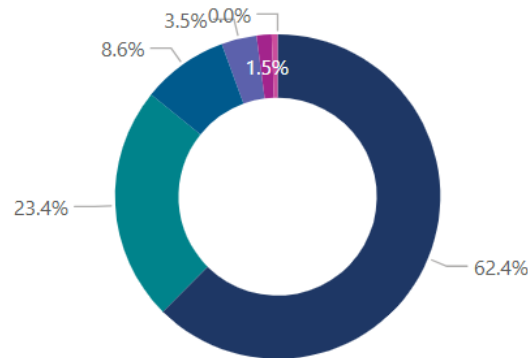
| Plan                                          | Registered Participants | Total Participants | Registered (%) |
|-----------------------------------------------|-------------------------|--------------------|----------------|
| RHS (803116) TOWN OF PALM BEACH (RHS CURRENT) | 363                     | 664                | 54.7%          |
| 457 (300786) TOWN OF PALM BEACH (457)         | 275                     | 390                | 70.5%          |
| 401 (106397) TOWN OF PALM BEACH (401A)        | 243                     | 409                | 59.4%          |
| IRA (705765) TOWN OF PALM BEACH (ROTH IRA)    | 50                      | 70                 | 71.4%          |
| 401 (106796) TOWN OF PALM BEACH (FIRE SHARE)  | 29                      | 38                 | 76.3%          |
| RHS (800533) TOWN OF PALM BEACH (RHS OLD)     | 20                      | 35                 | 57.1%          |
| 401 (100441) TOWN OF PALM BEACH               | 0                       | 4                  | 0.0%           |
| <b>Total</b>                                  | <b>980</b>              | <b>1,610</b>       | <b>60.9%</b>   |



# Balance Summary

as of 12/31/2024

Participant Balance  
**\$83.0M**  
Participant Accounts  
**1,615**



## Plan

- 457 (300786) TOWN OF PALM BEACH (457)
- 401 (106397) TOWN OF PALM BEACH (401A)
- RHS (803116) TOWN OF PALM BEACH (RHS CURRENT)
- 401 (106796) TOWN OF PALM BEACH (FIRE SHARE)
- IRA (705765) TOWN OF PALM BEACH (ROTH IRA)
- RHS (800533) TOWN OF PALM BEACH (RHS OLD)
- 401 (100441) TOWN OF PALM BEACH

## Trust Details

| Plan                                          | Participant Balance | Forfeiture      | Conversion | Expense          | Loan Balance | Total Trust Assets  | Participant Accounts |
|-----------------------------------------------|---------------------|-----------------|------------|------------------|--------------|---------------------|----------------------|
| 457 (300786) TOWN OF PALM BEACH (457)         | \$51,797,202        | \$0             | \$0        | \$101,357        |              | \$51,898,558        | 391                  |
| 401 (106397) TOWN OF PALM BEACH (401A)        | \$19,388,678        | \$56,145        | \$0        | \$38,474         |              | \$19,483,297        | 410                  |
| RHS (803116) TOWN OF PALM BEACH (RHS CURRENT) | \$7,128,887         | \$0             | \$0        | \$520            |              | \$7,129,407         | 668                  |
| 401 (106796) TOWN OF PALM BEACH (FIRE SHARE)  | \$2,913,600         | \$0             | \$0        | \$6,242          |              | \$2,919,842         | 38                   |
| IRA (705765) TOWN OF PALM BEACH (ROTH IRA)    | \$1,233,858         | \$0             | \$0        | \$0              |              | \$1,233,858         | 70                   |
| RHS (800533) TOWN OF PALM BEACH (RHS OLD)     | \$487,635           | \$0             | \$0        | \$1              |              | \$487,636           | 35                   |
| 401 (100441) TOWN OF PALM BEACH               | \$2,592             | \$0             | \$0        | \$0              |              | \$2,592             | 3                    |
| <b>Total</b>                                  | <b>\$82,952,452</b> | <b>\$56,145</b> | <b>\$0</b> | <b>\$146,593</b> |              | <b>\$83,155,191</b> | <b>1,615</b>         |



# Balance Summary

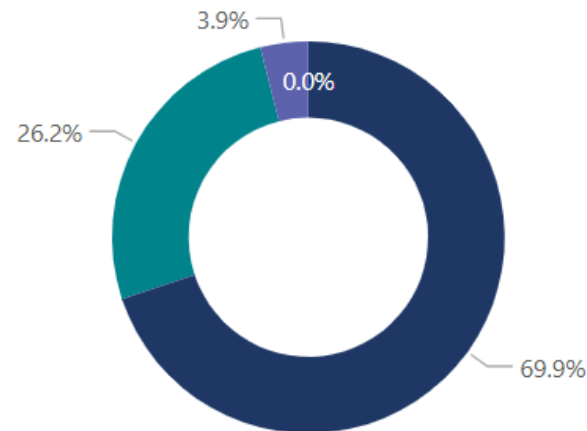
401 & 457 as of 12/31/2024

Participant Balance

**\$74.1M**

Participant Accounts

**842**



**Plan**

- 457 (300786) TOWN OF PA
- 401 (106397) TOWN OF PA
- 401 (106796) TOWN OF PA
- 401 (100441) TOWN OF PA

## Balance Summary Details

| Plan                                         | Participant Balance | Participant Accounts | Average Balance |
|----------------------------------------------|---------------------|----------------------|-----------------|
| 457 (300786) TOWN OF PALM BEACH (457)        | \$51,797,202        | 391                  | \$132,474       |
| 401 (106796) TOWN OF PALM BEACH (FIRE SHARE) | \$2,913,600         | 38                   | \$76,674        |
| 401 (106397) TOWN OF PALM BEACH (401A)       | \$19,388,678        | 410                  | \$47,289        |
| 401 (100441) TOWN OF PALM BEACH              | \$2,592             | 3                    | \$864           |

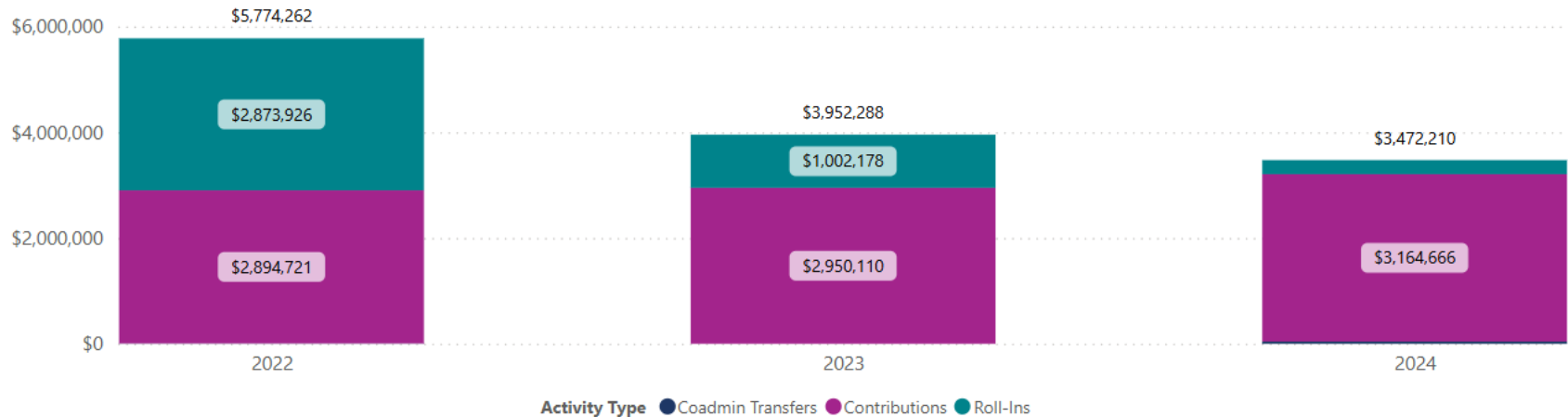




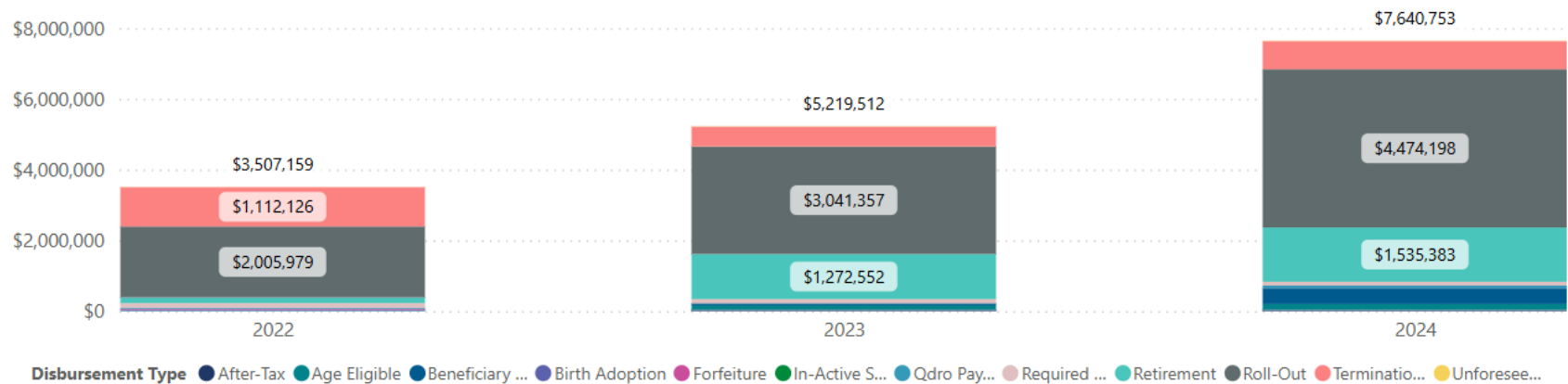
# 2024 YTD Contributions and Disbursements 457 & 401a

## Contributions/Roll-Ins

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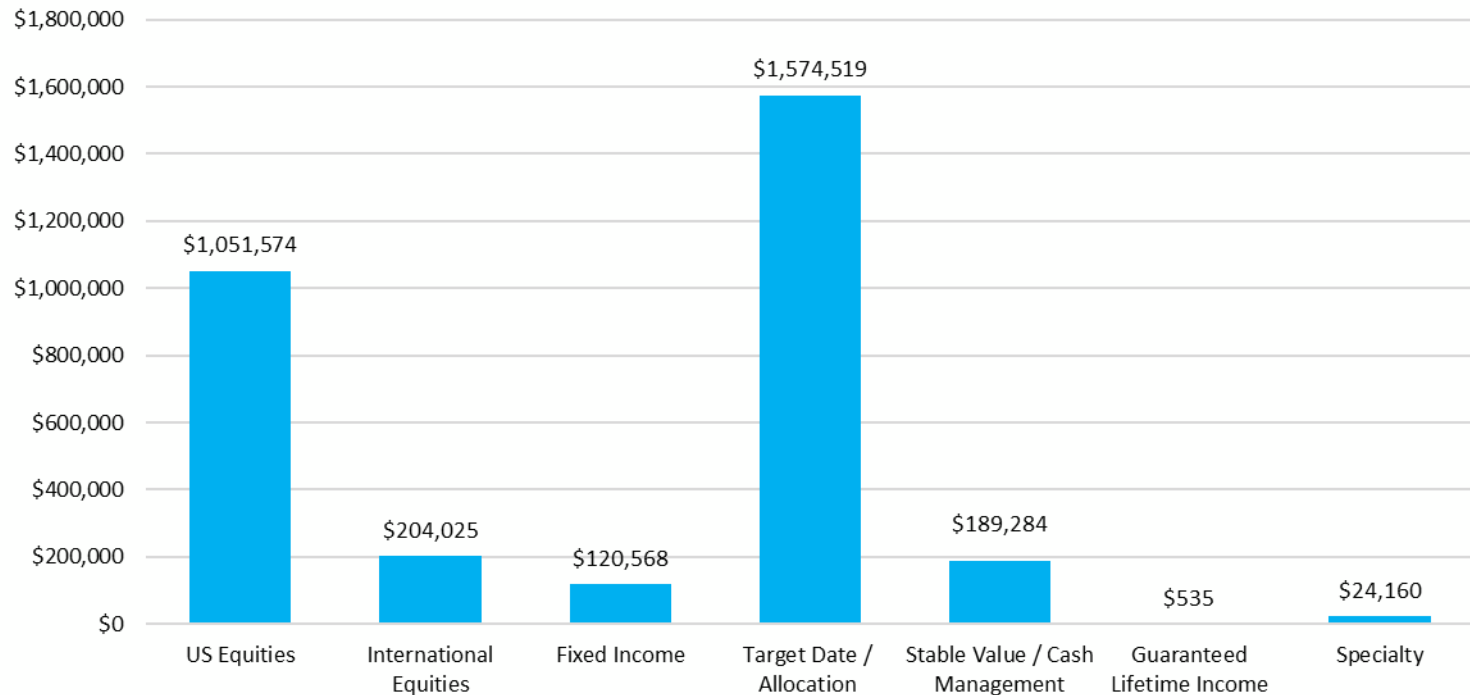
## Participant Disbursements





# Plan Contributions by Asset Class

2024 Contributions



| Contributions                  |                    |
|--------------------------------|--------------------|
| US Equities                    | \$1,051,574        |
| International Equities         | \$204,025          |
| Fixed Income                   | \$120,568          |
| Target Date / Allocation       | \$1,574,519        |
| Stable Value / Cash Management | \$189,284          |
| Guaranteed Lifetime Income     | \$535              |
| Specialty                      | \$24,160           |
| <b>TOTAL</b>                   | <b>\$3,164,666</b> |

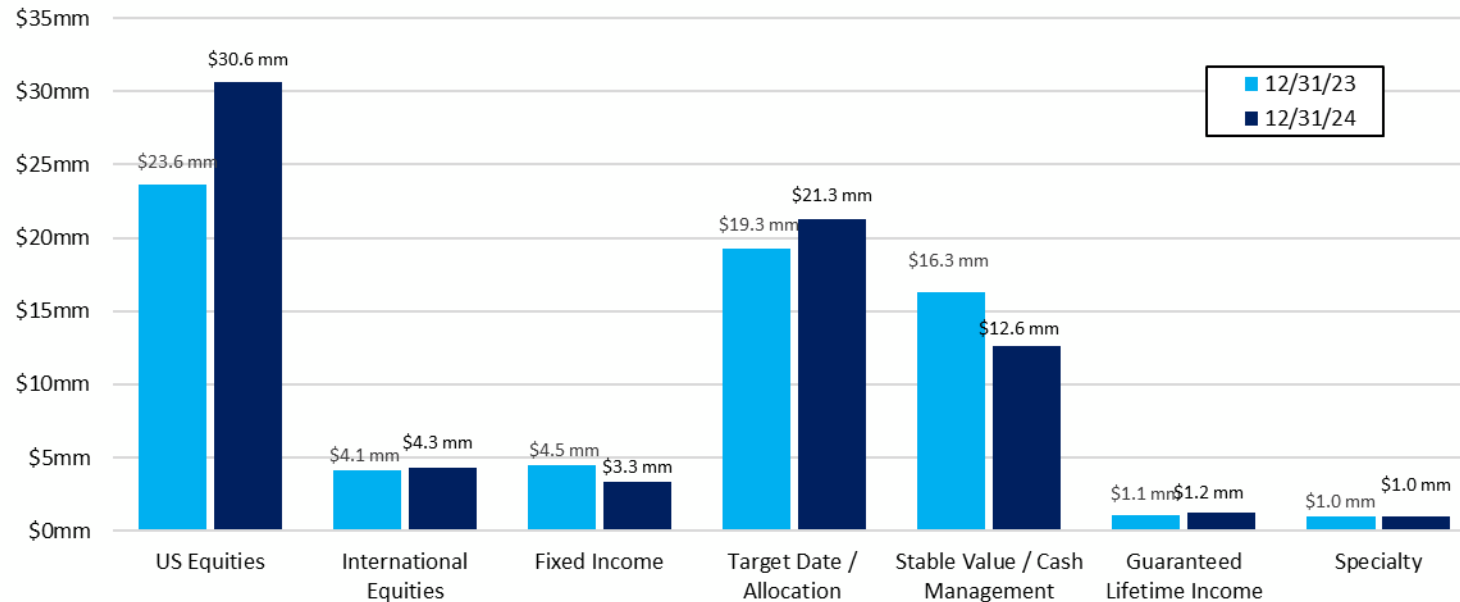
MissionSquare Retirement provides plan sponsors fund information to assist them in meeting their fiduciary responsibility in managing the plan. The plan sponsor retains the obligation to prudently select and monitor investment options available to plan participants under their plans

Data as of December 31, 2024..

MissionSquare Retirement Plan Sponsor or Consultant Use Only. See disclosures at the end of presentation.

# Plan Asset Allocation by Asset Class

Asset Allocation  
(in millions)



|                                | Dec-24              | Dec-23              |
|--------------------------------|---------------------|---------------------|
| US Equities                    | \$30,591,545        | \$23,626,870        |
| International Equities         | \$4,295,396         | \$4,092,599         |
| Fixed Income                   | \$3,301,030         | \$4,478,404         |
| Target Date / Allocation       | \$21,277,007        | \$19,270,249        |
| Stable Value / Cash Management | \$12,593,452        | \$16,326,534        |
| Guaranteed Lifetime Income     | \$1,225,543         | \$1,110,878         |
| Specialty                      | \$1,020,316         | \$958,209           |
| <b>TOTAL</b>                   | <b>\$74,304,290</b> | <b>\$69,863,743</b> |

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Data as of December 31, 2024.

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# Rollout Report

as of 12/31/2024

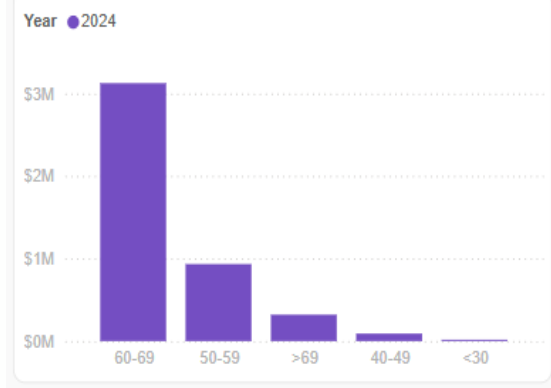


Roll-Out Amount by Plan

| Plan Id      | Total Roll-Outs | Total Amount       |
|--------------|-----------------|--------------------|
| 300786       | 12              | \$3,773,650        |
| 106397       | 7               | \$490,473          |
| 106796       | 2               | \$210,074          |
| <b>Total</b> | <b>21</b>       | <b>\$4,474,198</b> |

| Admin Name                | Total Roll-Outs | Total Amount       | %             |
|---------------------------|-----------------|--------------------|---------------|
| MERRILL LYNCH             | 1               | \$1,005,110        | 22.5%         |
| EDWARD JONES              | 4               | \$820,309          | 18.3%         |
| ASSETMARK TRUST COMPANY   | 1               | \$799,325          | 17.9%         |
| CHARLES SCHWAB            | 6               | \$734,464          | 16.4%         |
| Lincoln Financial Group   | 2               | \$412,058          | 9.2%          |
| PNC                       | 1               | \$320,000          | 7.2%          |
| E*TRADE SECURITIES LLC    | 1               | \$169,729          | 3.8%          |
| AMERIPRISE                | 1               | \$81,993           | 1.8%          |
| RAYMOND JAMES             | 1               | \$59,434           | 1.3%          |
| SEI PRIVATE TRUST COMPANY | 1               | \$50,468           | 1.1%          |
| LIBERTY BANKERS           | 1               | \$12,679           | 0.3%          |
| FIDELITY                  | 1               | \$8,630            | 0.2%          |
| <b>Total</b>              | <b>21</b>       | <b>\$4,474,198</b> | <b>100.0%</b> |

Roll-Out Amount by Age Group





# Employee/Participant Status Overview

as of 12/31/2024

| Participant Status         | Total Count  | Total Balance          | BALANCE COUNTS         |                            | CONTRIBUTOR COUNTS  |                  |
|----------------------------|--------------|------------------------|------------------------|----------------------------|---------------------|------------------|
|                            |              |                        | Participants w/Balance | Participants w/out Balance | Active Contributors | Non-contributors |
| Active Contributing        | 795          | \$32,729,755.21        | 795                    | 0                          | 794                 | 1                |
| Active Not Contributing    | 132          | \$6,457,607.79         | 132                    | 0                          | 0                   | 132              |
| Separated from Service     | 682          | \$43,765,072.96        | 682                    | 0                          | 61                  | 621              |
| Separated w/o Balance      | 5            | \$0.00                 | 0                      | 5                          | 1                   | 4                |
| Eligible for Participation | 14           | \$3.17                 | 1                      | 13                         | 0                   | 14               |
| <b>TOTAL</b>               | <b>1,628</b> | <b>\$82,952,439.14</b> | <b>1,610</b>           | <b>18</b>                  | <b>856</b>          | <b>772</b>       |





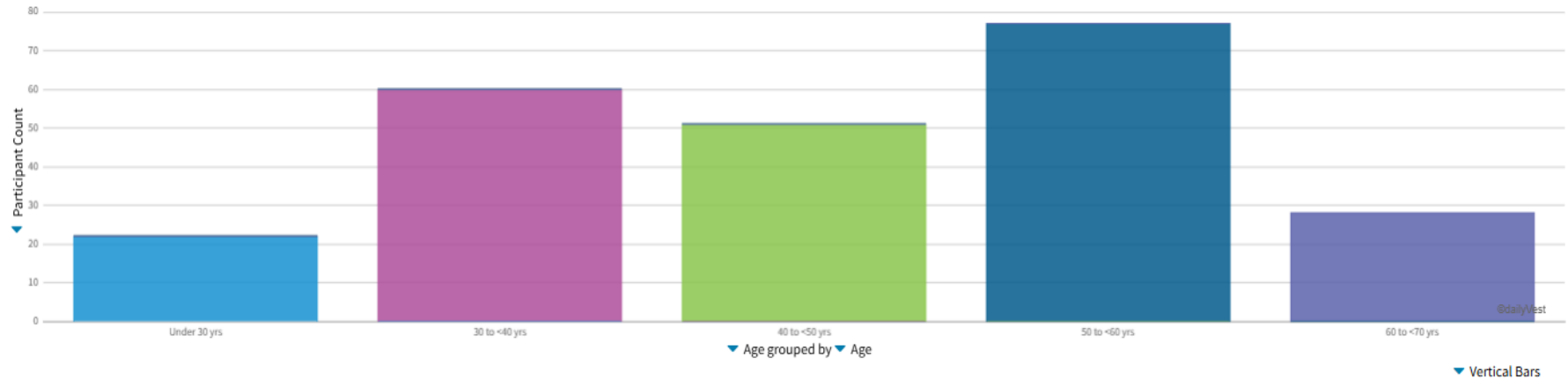
# 457 Employee Status Overview

as of 12/31/2024

| Participant Status         | Total Count | Total Balance          | BALANCE COUNTS         |                            | CONTRIBUTOR COUNTS  |                  |
|----------------------------|-------------|------------------------|------------------------|----------------------------|---------------------|------------------|
|                            |             |                        | Participants w/Balance | Participants w/out Balance | Active Contributors | Non-contributors |
| Active Contributing        | 212         | \$17,850,820.52        | 212                    | 0                          | 212                 | 0                |
| Active Not Contributing    | 12          | \$271,087.21           | 12                     | 0                          | 0                   | 12               |
| Separated from Service     | 166         | \$33,675,290.84        | 166                    | 0                          | 10                  | 156              |
| Separated w/o Balance      | 1           | \$0.00                 | 0                      | 1                          | 0                   | 1                |
| Eligible for Participation | 14          | \$3.17                 | 1                      | 13                         | 0                   | 14               |
| <b>TOTAL</b>               | <b>405</b>  | <b>\$51,797,201.74</b> | <b>391</b>             | <b>14</b>                  | <b>222</b>          | <b>183</b>       |



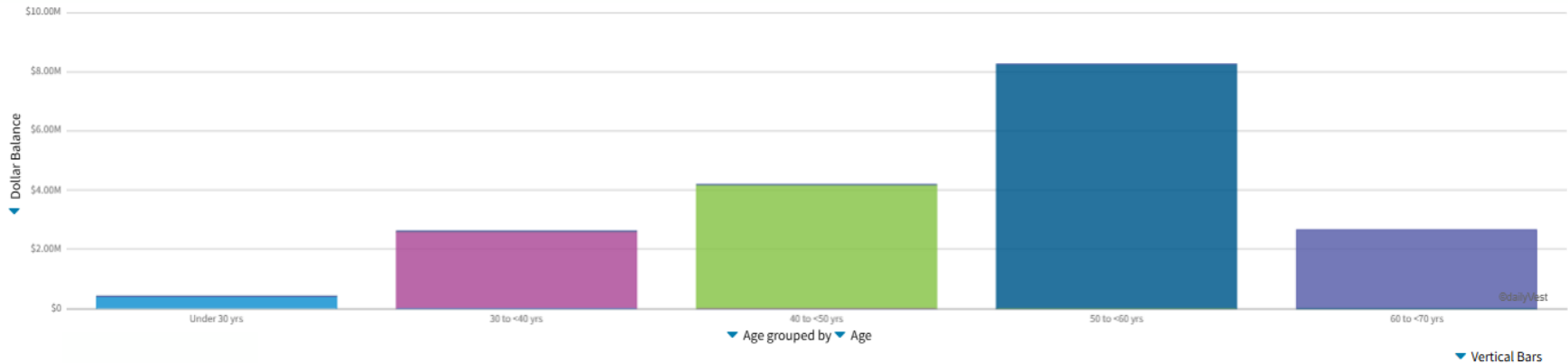
# 457 Participation By Age



| Age           | Under 30 yrs | 30 to <40 yrs | 40 to <50 yrs | 50 to <60 yrs | 60 to <70 yrs | Total |
|---------------|--------------|---------------|---------------|---------------|---------------|-------|
| Under 30 yrs  | 22           | 0             | 0             | 0             | 0             | 22    |
| 30 to <40 yrs | 0            | 60            | 0             | 0             | 0             | 60    |
| 40 to <50 yrs | 0            | 0             | 51            | 0             | 0             | 51    |
| 50 to <60 yrs | 0            | 0             | 0             | 77            | 0             | 77    |
| 60 to <70 yrs | 0            | 0             | 0             | 0             | 28            | 28    |
| Total         | 22           | 60            | 51            | 77            | 28            | 238   |



# 457 Participation By Age/Dollar Amount



| Age           | Under 30 yrs | 30 to <40 yrs  | 40 to <50 yrs  | 50 to <60 yrs  | 60 to <70 yrs  | Total           |
|---------------|--------------|----------------|----------------|----------------|----------------|-----------------|
| Under 30 yrs  | \$408,870.19 | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$408,870.19    |
| 30 to <40 yrs | \$0.00       | \$2,615,552.38 | \$0.00         | \$0.00         | \$0.00         | \$2,615,552.38  |
| 40 to <50 yrs | \$0.00       | \$0.00         | \$4,187,025.99 | \$0.00         | \$0.00         | \$4,187,025.99  |
| 50 to <60 yrs | \$0.00       | \$0.00         | \$0.00         | \$8,252,561.63 | \$0.00         | \$8,252,561.63  |
| 60 to <70 yrs | \$0.00       | \$0.00         | \$0.00         | \$0.00         | \$2,657,900.70 | \$2,657,900.70  |
| Total         | \$408,870.19 | \$2,615,552.38 | \$4,187,025.99 | \$8,252,561.63 | \$2,657,900.70 | \$18,121,910.89 |



# Beneficiary Designations

401a



▼ Beneficiary type

| Name            | Percent | Count |
|-----------------|---------|-------|
| Contingent/Both | 27.49%  | 124   |
| Primary         | 39.69%  | 179   |
| No Value        | 32.82%  | 148   |

\*56 have separated from service

457



▼ Beneficiary type

| Name            | Percent | Count |
|-----------------|---------|-------|
| Contingent/Both | 35.81%  | 140   |
| Primary         | 50.90%  | 199   |
| No Value        | 13.30%  | 52    |

\*16 have separated from service



# Participant Engagement



# 2024 Participant Meetings

## Retirement Plan Specialist, Steve Feigelis

- 140 Employee Meetings/Account Reviews
- 10 Client Meeting Days (City Hall and Fire Station)
- 2 Seminars

## CFP Meetings

- 43 Meetings
- 10 Comprehensive Financial Plans



# What does the **Financial Wellness Center** offer?

Explore, learn, and plan. This easy-to-use, interactive hub offers tips and tools to help your employees save, invest, and retire.



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## **Popular Financial Topics**

Learn about retirement planning, debt management, emergency savings, college tuition planning, health care, investing, and more.



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## **100+ Tools and Resources**

Learn from videos, charts, calculators, articles, and tutorials.



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## **One Convenient Location**

Easily access these tools in one place, at any time, right from your account.





# Financial Wellness Center Questions/Responses

## HOW WOULD YOU CHARACTERIZE YOUR INVESTING

### KNOWLEDGE AND HABITS?

I have extensive knowledge about investing concepts and/or work with a financial professional.

9%

I know the essentials of investing and generally stick with simple investing options.

55%

I know little about investing and mostly rely on guidance and tips from others.

18%

I know nothing about investing and/or don't invest.

18%

## WHICH BEST SUMMARIZES YOUR ESTATE PLANNING EFFORTS?

I have a will, a health care proxy, and a power of attorney in place.

27%

I have a will but no comprehensive estate plan.

18%

I've thought about making a will but haven't gotten around to it yet.

55%

I'm young and/or healthy and haven't given any thought to an estate plan.

0%

## ARE YOU ON TRACK TO MEET YOUR RETIREMENT SAVINGS GOALS?

Yes. I've calculated my savings goals and regularly track my progress.

55%

I think I'm on track, but I don't monitor my savings closely and I may be slightly behind.

27%

I've been saving, but probably not enough.

18%

No. I haven't determined any retirement savings goals and have saved little or nothing.

0%

## WHICH BEST SUMS UP YOUR RETIREMENT INCOME STRATEGY?

I have multiple investments and guaranteed income streams to make sure I won't outlive my money.

27%

I have a workplace retirement savings plan and/or an IRA to supplement my Social Security income.

64%

I depend/will depend on Social Security and my retirement savings, but I'm not sure if they'll be enough for a long retirement.

9%

I look/will look to Social Security to provide most or all of my retirement income.

0%



# Financial Literacy Month & America Saves Week Campaign Plan

April 2025



In this national campaign, participants and eligible employees are encouraged to take the **Financial Fitness Challenge** and test their knowledge and to improve their financial health. The challenge offers questions and actions designed to help boost savings, budgeting, and investment skills. Encourage your employees to get started!

## **Campaign materials include:**

- Microsite
- Email campaign
- Printable flyer
- Printable poster



## Annual returns and intra-year declines

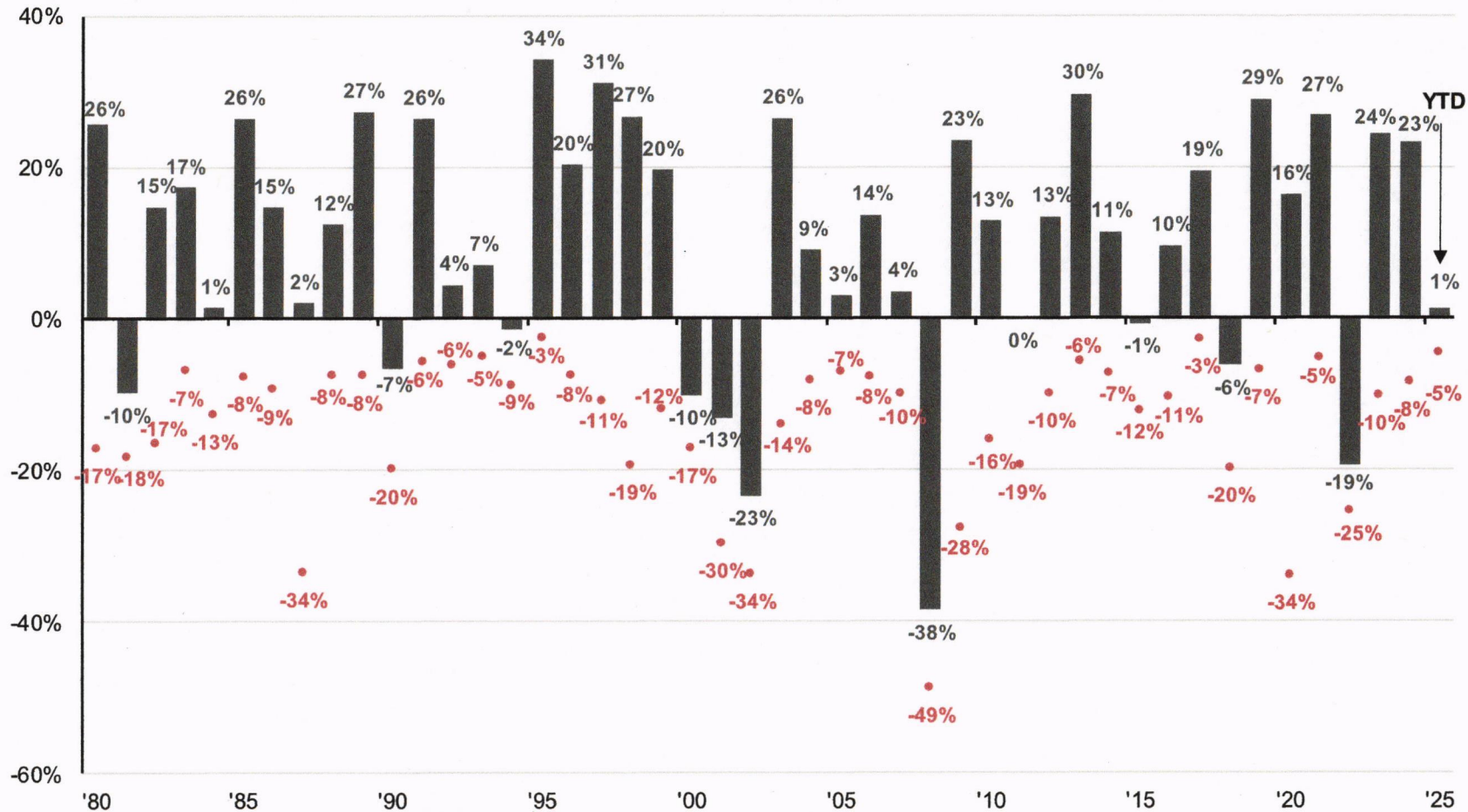
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### S&P intra-year declines vs. calendar year returns

Despite average intra-year drops of 14.1%, annual returns were positive in 34 of 45 years



Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management.

Returns are based on price index only and do not include dividends. Intra-year drops refers to the largest market drops from a peak to a trough during the year. For illustrative purposes only. Returns shown are calendar year returns from 1980 to 2024, over which time period the average annual return was 10.6%.

Guide to the Markets – U.S. Data are as of February 28, 2025.

**J.P.Morgan**  
ASSET MANAGEMENT